

PREQUALIFICATION QUESTIONNAIRE (PQQ)

PDC WAMS

1. Table of Contents

1.	Table of Contents.....	1
2.	Introduction	2
2.1.	Scope of the Tender	2
2.2.	Indicative Timetable	2
2.3.	Incurred Expenses	2
2.4.	Objective rules and criteria for participation	2
2.5.	Information to complete the PQQ.....	3
2.6.	Submission of questions by the candidates	3
2.7.	Submission of PQQ.....	4
2.8.	Code of conduct for suppliers	4
2.9.	Languages.....	4
2.10.	PQQ Evaluation.....	5
3.	Contracting Structure	6
3.1.	Identification PQQ	6
3.2.	Proposed Contracting Structure.....	6
4.	Company Information.....	7
5.	Selection Criteria.....	8
5.1.	Exclusion Criteria	8
5.1.1.	Languages	8
5.1.2.	European Single Procurement Document (ESPD).....	8
5.1.3.	Finance	8
5.1.4.	Company Information	8
5.2.	Specific Criteria	9
5.2.1.	4 PDC WAMS references	9
5.2.2.	On Site Support	9
5.2.3.	European Legislations	9
5.2.4.	Product Roadmap.....	10
5.2.5.	The intended offered solution on-premise at ELIA sites.	10
6.	Signature.....	10

2. Introduction

2.1. Scope of the Tender

Candidates should read carefully all the information contained in the Contract Notice and more particularly regarding:

- the description of the procurement
- the time limit for receipt of request to participate
- the deadline for candidature submission
- the instructions to receive an access to the tender on the ARIBA platform

More detailed information will be given with the request for quotation.

All quantities, types and information mentioned here are indicative.

There is no legal commitment from the contracting entity with respect to any volume of orders.

The candidate will not have any rights or claims whatsoever if the contracting entity will only order parts or even none of the indicated volume.

2.2. Indicative Timetable

Timetable below is indicative.

Contract Notice	March 2025
Selection of candidates	May 2025
Invitation To Tender (ITT)	June 2025
Receipt of first bids	September 2025

2.3. Incurred Expenses

Candidates agree by applying to this tender, not to claim compensations at any time in regards to the provided efforts to reply to this procedure even if the contracting entity decides to delay the tender, to modify the tender and/or to not award the tender and/or to launch a new tender procedure.

2.4. Objective rules and criteria for participation

This tender is open for countries within the European Economic Area (E.E.A) and countries which have signed and ratified a Government Procurement Agreement (GPA) or a similar agreement/treaty with the EU.

Candidates must fully inform the contracting entity about the proposed contracting structure. This includes among others that the candidates clearly indicate which legal entity (or legal entities) request prequalification and would subsequently submit an offer – if prequalified – in the tender phase.

Prequalification responses (PQQ and annexes) will be required for all candidates:

- If the candidate is **a joint venture or consortium** without legal personality, each joint venture / consortium member must provide a separate prequalification response document. A copy of the deed of incorporation or joint venture agreement and the power of attorney should be provided with the questionnaire (if available) and, at the latest, will be required with the first tender round submission.
- If a candidate wants to rely on the capacities of **other entities not belonging to the same group than the candidate (subcontractors)**, a separate prequalification response document must be provided for each of those entities. The candidate has to be in state to prove at any moment of the tender to the contracting entity that the resources of the entities relied upon will be available to it for the entire contract duration. This can be demonstrated by a declaration of

the respective entity, guaranteeing that the relevant capacity will be made available for the execution of this contract.

- If a candidate wants to rely on the capacities of **other entities belonging to the same group than the candidate**, only one prequalification response document must be provided, however the roles of each group entity should be clearly explained in the prequalification response documents. The candidate has to be in state to prove at any moment of the tender to the contracting entity that the resources of the entities relied upon will be available to it for the entire contract duration. This can be demonstrated by a declaration of the respective entity, guaranteeing that the relevant capacity will be made available for the execution of this contract.

Regarding the project references, only one consolidated Project Reference List should be submitted.

Specific rules regarding joint ventures and consortium

If tenderers want to establish a joint venture or a consortium, the rules below have to be followed:

- A joint venture / consortium has to be formed and announced with the submission of the PQQ; the formation of a joint venture / consortium within the selected candidates in a later stage of the tendering process is not allowed unless the parties can demonstrate that the proposed joint venture / consortium does not distort competition. The Contracting entity may authorise such possibility at its sole discretion and could impose additional specific guidelines for this proposed joint venture / consortium.
- The individual members of such a joint-venture / consortium must have a jointly and severally liability for the performance of the contract.
- A joint-venture / consortium must have a well-defined project team with clear roles and responsibilities including full contact details.
- The joint-venture / consortium shall remain unchanged throughout the whole contract delivery and until full completion of the obligation under the contract.

Any deviation to the above rules regarding joint-ventures / consortium are at sole discretion of the contracting entity.

2.5. Information to complete the PQQ

Candidates are required to answer in a focused manner to each question. Answers must be specific, succinct and clearly demonstrate candidate's capabilities to execute the contract. Unnecessary verbosity or superfluous information will not be considered.

All supporting information and specific examples should be clearly referenced and submitted as a separate attachment to the candidate's answer to the questionnaire.

Answers to the questions should be in English, Dutch or French. Official documents to be submitted by the candidate that are not available in English, Dutch or French must be submitted in the original language accompanied by a translation (at least of the relevant parts). The Candidates are responsible for possible errors in the translation.

Contracting entity may at any time of the selection process ask for more detailed information to validate the answers given by the candidates to one or several questions.

2.6. Submission of questions by the candidates

Candidates may submit questions regarding the tender via the ARIBA messages board only.

No reply will be provided for question submitted via another mean of communication with the exception of the e-mail to request the access to ARIBA (see details in Contract Notice).

Contracting entity intends to respond to the submitted questions within 2 days.

2.7. Submission of PQQ

PQQ must be submitted via ARIBA. To avoid any last minute problems, it is recommended to submit the PQQ including annexes in ARIBA well on time.

File or zip-file size that can be uploaded in ARIBA is limited to 100MB. For the selection phase, the candidate is not supposed to provide files above that limit. Nevertheless, if candidate really needs to provide files or zip-files of more than 100MB, he should contact the contracting entity via ARIBA to agree well in time before the submission deadline upon a solution to transfer the files.

All provided documents shall be in a compatible format for the concerned document (Microsoft Office / Microsoft Project / AutoCAD), together with a copy in pdf. If several similar versions exist of an electronic document and this leads to confusion, then the pdf version shall prevail over the other format.

In order for The Employer to download the documents in a correct way, the length of file paths shall not exceed 100 characters. Bidders are responsible to ensure that this requirement is satisfied.

The Employer reserves the right to reject the Bid of a Tenderer that does not comply with the rules as stated in this section.

2.8. Code of conduct for suppliers

Contracting entity is committed to translate its strong ethical principles to the procurement process, and to have a positive impact on its wider environment via the purchases performed, also avoiding risks flowing from non-compliance with certain rules and norms within the supply chain.

Contracting entity has elaborated a Supplier Code of Conduct containing internationally accepted principles regarding ethical conduct, health and safety, environmental and social aspects.

Supplier code of conduct is available on ARIBA and on <https://www.elia.be/en/suppliers/policy>

Candidates are supposed to accept the code of conduct for suppliers in ARIBA.

2.9. Languages

In the PQQ, candidate is required to agree on principles regarding languages.

Generally, the contracting entity applies the following principle.

The language for communications and documentations under and/or in connection with the Contract shall be English / French / Dutch, except for:

- (a) cases where the Laws and/or Permits require another language;
- (b) documents for and from the Authorities;
- (c) standard documents of the contracting authority that only exist in local language;
- (d) a language is specifically requested for some tasks in the Employer's Requirements, in which case this language shall be used;
- (e) site works (installation, assembly, tuning, after sales,) for which the site supervisor / foreman must master the local language. A skilled site supervisor / foreman must be present at all time during site works.

Local language is defined as:

- The Dutch language for regions of Flanders and Brussels in Belgium,
- The French language for regions of Wallonia and Brussels in Belgium.

2.10. PQQ Evaluation

To be considered for selection for the tender phase, the candidate:

1. Has to send a complete candidature file according to Contracting entity's requirements;
and
2. Has to send the questionnaire with all the requested attachments via ARIBA before the time limit.

Contracting entity will review whether all requirements have been sufficiently met.

Contracting entity reserves the right to reject candidates with an incomplete candidature file.

Candidates should demonstrate compliance with all selection criteria. When candidates are not compliant with one or more selection criteria, but nonetheless believe to meet the prequalification requirements for the tender phase, they should clearly substantiate their case, through the provision of specific supporting documents. Notwithstanding the provision of such specific supporting documents, the assessment of these documents in light of the selection requirements, and the decision whether a candidate is selected for the tender phase, remain entirely at contracting entity's discretion. Moreover, contracting entity maintains the right to ask candidates for additional information on provided answers or documents.

Pursuant to the provisions of Directive 2014/25/EU, contracting entity reserves the right to reject candidates who engage in the following practices: (1) child labor or other forms of human trafficking and (2) activities related to terrorism or the funding thereof.

Candidates must comply with all the selection criteria during the whole tender process. In case of change, the candidate must inform the contracting entity without any delay. Contracting entity will confirm as soon as possible whether the candidate may still participate to the tender considering the changes.

3. Contracting Structure

Is the Candidate participating in the tender procedure with others?

☐ Yes ☒ No

If yes, please provide the information requested in this section. If no, please go directly to section 4.

3.1. Identification PQQ

This PQQ is from (please select one of the proposed option):

- a. The company who leads the tender procedure ☐
- b. A company member of the proposed joint-venture / consortium ☒
- c. A subcontractor ☐

If a., please fill also section 2.2

If b. or c. please go directly to section 3.

3.2. Proposed Contracting Structure

The proposed contracting structure is (please select one of the proposed option):

- a. A Joint venture or Consortium ☒
- b. With entities not belonging to the same group than the candidate ☐
- c. With other entities belonging to the same group than the candidate ☐

Please provide a document that includes detailed information about the proposed contracting structure.

Question 2.2: Did you provide a document that includes detailed information about the proposed contracting structure?

☐ Yes ☒ No

Name of the annex: *We will not be contracting or working with any other companies.*

4. Company Information

Company Identity

Company Name (Legal Entity)	Grid Protection Alliance, Inc.
Address	1100 Market St Ste 806
Postcode - City	37402 – Chattanooga, TN
Country	USA
VAT Number	
Website	https://gridprotectionalliance.org

Contact Person

Contact details of the person that will manage this tender procedure:

Name	Erika Wills
Function	Senior Manager, Product Development
Office Phone	+1 (423) 287-5856
Mobile Phone	+1 (720) 587-7347
e-mail address	elwills@gridprotectionalliance.org

Backup of your point of contact (if any):

Name	Christoph Lackner
Function	Operating Officer, Lead Engineer
Office Phone	+1 (423) 206-9983
Mobile Phone	+1 (570) 637-7161
e-mail address	clackner@gridprotectionalliance.org

Add any other useful point of contact (if any, can be a tender-office-mailbox).

Name	
Function	
Office Phone	
Mobile Phone	
e-mail address	

5. Selection Criteria

The contracting entity reserves the right to refuse candidates that leave questions unanswered or filled in with 'No' and/or provide incomplete information.

5.1. Exclusion Criteria

5.1.1. Languages

Question: Do you agree on the principles regarding languages as described in the introduction of this PQQ?

☒ Yes ☐ No

5.1.2. European Single Procurement Document (ESPD)

Please add a signed copy of the ESPD with the information requested in the Elia-ESPD-Form provided with this PQQ (in pdf and xml format).

You can fill the ESPD on-line by using one of the following links:

<https://dume.publicprocurement.be/>

<https://uea.publicprocurement.be/>

<https://ec.europa.eu/tools/espd>

Question: Did you provide the signed ESPD according to the Elia-ESPD-Form?

☒ Yes ☐ No

Name of the annex: ESPD_PDC_WAMS_GridProtectionAlliance.pdf

The contracting entity *could decide to exclude a candidate if the provided information doesn't meet the requirements. In such a scenario, the contracting entity will communicate such decision to the candidate together with the relevant rationale.*

5.1.3. Finance

Please provide a financial report dated of maximum 3 months from an independent credit rating company (Credit Safe, Dun & Bradstreet, Graydon or equivalent)

Question: Did you provide the requested financial report?

☒ Yes ☐ No

Name of the annex: Financial_Report_PDC_WAMS_GridProtectionAlliance.pdf

The contracting entity *could decide to exclude a candidate if the provided financial information doesn't demonstrate a sound financial base to deliver the scope of the works and/or materials and/or services to be procured. In such a scenario, the contracting entity will communicate such decision to the candidate together with the relevant rationale.*

5.1.4. Company Information

- Please provide a Powerpoint presentation of the company

Name of the annex: Company_Presentation_PDC_WAMS_GridProtectionAlliance.pdf

- Please provide an organization chart showing the main Business Units

Name of the annex: Organization_Chart_PDC_WAMS_GridProtectionAlliance.pdf

Question: Did you provide all the requested Company information?

☒ Yes ☐ No

Name of the annex(es) (if any): See above

5.1.5. Subcontracting

Question: Do you intend to use subcontracting to deliver the scope of this procurement procedure?

☐ Yes ☒ No

If yes,

Please provide information on subcontracting:

- List the activities that you intend to subcontract and their estimated percentage of the global activity for this contract.
- List your subcontractors for each activity and state clearly since when you are doing business with them.

Questions: Did you provide all the requested information on subcontracting?

☐ Yes ☐ No ☒ Not applicable

Name of the annex(es) (if any):

The contracting entity could decide at any stage of the Tender to exclude the candidate if the percentage of subcontracting is abnormal and/or core activities are subcontracted. In such a scenario, the contracting entity will communicate such decision to the candidate together with the relevant rationale.

5.2. Specific Criteria

5.2.1. 4 PDC WAMS references

The bidder provides a least 4 (in operation) references where a PDC-WAMS project has been deployed by the bidder. 3 of those references are referring to projects deployed at TSO's within the ENTSO-E region (or regions with equivalent specificities).

To avoid ELIA contacting the references itself, the candidate will upload those statements signed by the reference. The reference's contact info should also be mentioned.

Question: Did you provide the 4 references statement (zip-file) ?

☒ Yes ☐ No

Name of the annex: 4_References_PDC_WAMS_GridProtectionAlliance.zip

5.2.2. On Site Support

The bidder declares that it can provide on-site support for the ELIA project (during the project and operational phase) within 10 working hours of Elia's request (working hours = 8am - 5pm CET).

☐ Yes ☒ No

5.2.3. European Legislations

Question: The bidder declares that future persons needing access to the ELIA grid (e.g. for support purposes) will be able to comply with all European Legislation applicable to TSOs (e.g. security screening, etc.).

☒ Yes ☐ No

5.2.4. Product Roadmap

The Candidate is able to prove the intended offered solution is not end of live by providing a Product Roadmap

Question: Did you provide the Product Roadmap ?

☒ Yes ☐ No

Name of the annex: Product_Roadmap_PDC_WAMS_GridProtectionAlliance.pdf

5.2.5. The intended offered solution on-premise at ELIA sites.

Question: The Candidate is able to prove the intended offered solution can be installed fully on-premise at ELIA sites.

☒ Yes ☐ No

6. Signature

I declare that all given information in this questionnaire (including annexes) is complete, correct, accurate and up-to-date.

Company Name : Grid Protection Alliance, Inc.

Name : Christoph Lackner

Date : May 1, 2025

Signature : 